

>< connect

The Digital Platform for
your **Sales Force**

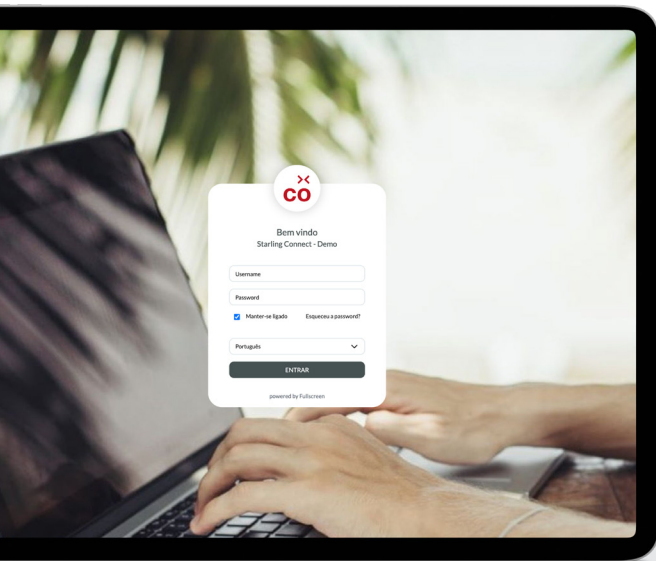
The natural extension of your ERP.
Integrated, Intuitive and Ready to Use



What is Connect?

a CRM framework that
powers your business

Connect is not just a software solution, it is a CRM framework that integrates your private area directly with the company's ERP. Our goal is to **centralize the sales force** in a simple digital tool, supporting the entire commercial process — from planning to field execution.



Connect Essentials

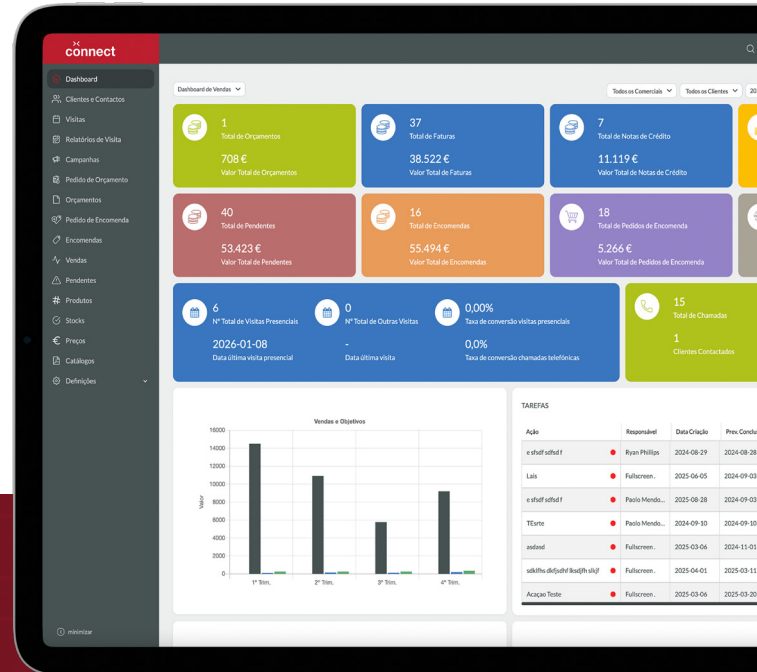
The platform comes equipped by default with the “Essentials” package: a set of features designed based on the most common needs of sales teams. This ensures a fast implementation and a solid foundation from day one.

Custom Tailoring

We know every company is unique. That's why Connect was designed to evolve: fully adaptable to your business's specific processes, without the need to start from scratch.

360° view and sales management

Control, analyze and decide with confidence through real-time monitoring tools.



Dashboards and Statistics

Track sales performance by salesperson, customer, and product. View objectives and KPIs on a single screen.



360° Customer View

A complete database of prospects and customers, centralizing all business activity and relationship history.



Visits and Reports

Optimize your team's time with visit planning and scheduling. Record and access on-site meeting reports, eliminating post-sales administrative work.

your portfolio always at hand

Turn your product presentation into a digital and interactive experience.



Smart Quotes

Create proposals based on your ERP pricing and discount rules. Convert quotes into orders with a single click.



Orders and Logistics


Order creation with automatic validation of commercial rules. Track order status and shipping note information.



Financial Control

Instant access to Sales, Pending items, and customer-specific pricing. A vital tool for managing collections and account receivables.

Código	Descrição-Produto	Família	Sub-Família	Marca	Stock	Preço de Venda	Ações
00000000000070	UPS APC BACK-UPS 1200VA	Outros Produtos	Sem informação	Marca A	0	2,50 €	
00000000000000	90 Rede fibra de vídeo 2ma 50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
00000000000000	90 Rede fibra de vídeo 20cmx50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
00000000000012	90 Rede fibra de vídeo 32,5cmx50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
00000000000020	90 Rede fibra de vídeo 20cmx50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
00000000000023	90 Rede fibra de vídeo 25cmx50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
00000000000033	90 Rede fibra de vídeo 35cmx50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
00000000000040	90 Rede fibra de vídeo 40cmx50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
00000000000050	90 Rede fibra de vídeo 50cmx50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
00000000000050	90 Rede fibra de vídeo 5ma 50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
00000000000013	90 Rede fibra de vídeo 32,5cmx50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
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00000000000033	90 Rede fibra de vídeo 35cmx50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	
00000000000040	90 Rede fibra de vídeo 40cmx50ml	Redes em Fibra de Vidro PA	Sem informação	Marca A	0	1,39 €	

Dados Gerais		Outras Informações	
	Código 00000000000070	Descrição UPS APC BACK-UPS 1200VA	
	Unidade Sem informação	IVA 23%	
	Família Sem informação	Sub-Família Sem informação	
	Marca Marca A	Preço de Venda 2,50 €	
	Stock 0		

commercial agility and deal closing

Respond to business requirements quickly and with zero integration errors.



Product Database

Access detailed technical sheets, high-quality images, and purchase history per product.



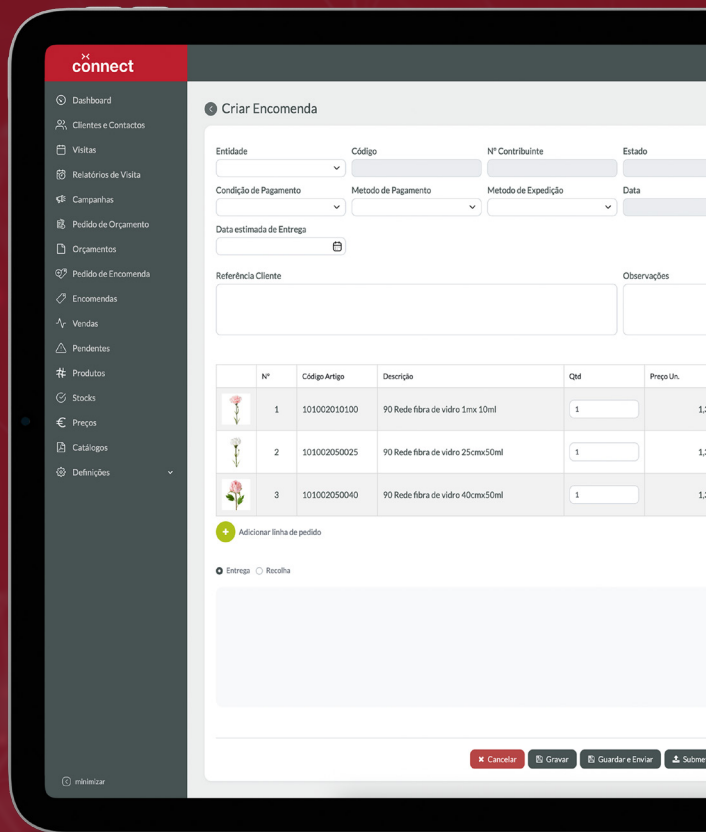
Real-time stock availability

Check item availability by warehouse at the time of sale, avoiding unmet expectations.



Digital Library

Have all your catalogs, brochures, and technical datasheets accessible on the platform.



the features of **Connect**

the complete ecosystem for your sales management.

All the tools your team needs, in one place.



Management and Analytics

Sales Dashboard: Instant view of sales performance by salesperson, customer, and product.

Goals and Statistics: Intuitive charts for tracking targets and business growth.

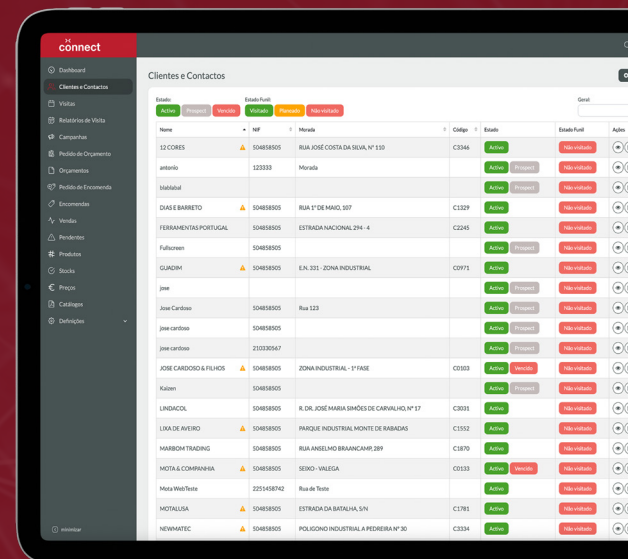


CRM and Activity

Customers and Contacts: Complete database with a 360° view of all customer activity and history.

Visit Management: Route planning, meeting scheduling, and shared calendar.

Visit Reports: Simple recording of feedback and meeting conclusions directly in the app.





Sales Cycle

Quotations: Proposal creation based on ERP pricing rules. History tracking and conversion into orders.

Orders: Creation of purchase orders with discount validation and approval statuses.

Sales and Outstanding: View invoices, customer account balance, and pending amounts for settlement.



Product and Logistics

Product Database: Technical sheets, images, prices, and commercial details.

Real-Time Stock Availability: Warehouse-level product availability lookup..

Catalogs: Quick access to updated brochures and technical documentation.



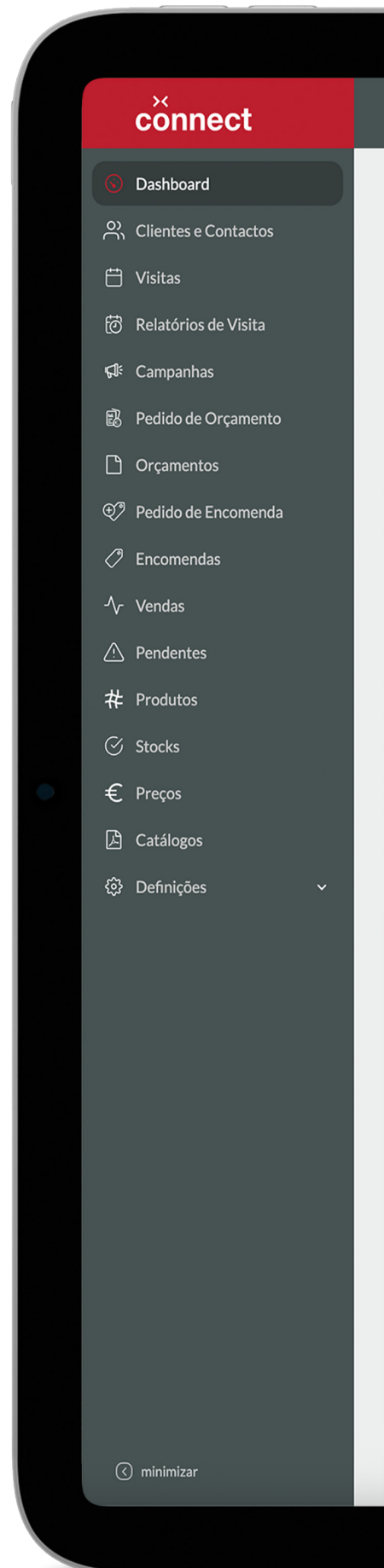
Settings and System

Users and Profiles: Centralized account management with detailed permission assignment by profile (e.g., Salesperson, Sales Manager, Administrator).

Sales Objectives: Flexible configuration of sales targets (individual or team) to feed dashboard KPIs.

Translations: Language management tool that allows you to customize or translate platform terms for adaptation to new markets.

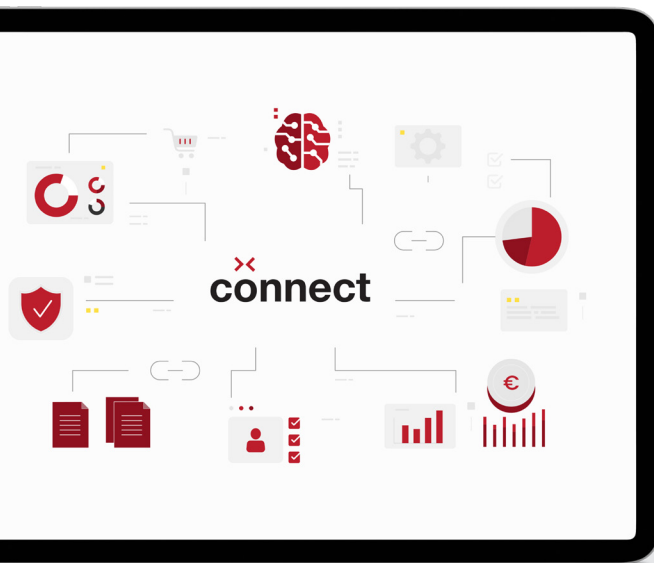
Maintenance: Technical utilities for data integrity checks and synchronization monitoring.



the center of your digital ecosystem

full integration with ERPs,
logistics, and payments

Integrating **Connect** with your company's management software is the key step toward automating all commercial processes.



integration

By eliminating manual data entry, your sales team gains time for what truly matters: managing commercial interactions efficiently and transparently.

The result?

A faster service and an immediate increase in customer satisfaction.

What do we connect?

ERPs and Management

We ensure a bidirectional and automatic synchronization with your ERP. Products, customers, stock, and orders flow seamlessly between the office and the field.

Carriers and Logistics

Connection to carrier services for automated shipping and order tracking, ensuring customers always know where their goods are.
Brokers de Pagamento Online

Online Payment Gateways

Streamline payments by integrating digital payment gateways (MB References, MBWay, Credit Card) directly into the order process.

Custom APIs and Webservices

Does your company have specific needs? Connect is ready to communicate via webservice or API with other digital solutions within your business ecosystem.

Native and Custom Compatibility

 **invoicexpress**

 Microsoft Dynamics 365
Business Central

 **moloni**

EPICOR

cegid PHC

cegid Eticadata

cegid Primavera

Sage

SAP

Other integrations

 **twilio**

VOISO

 **e-goi**

 **INTUIT
mailchimp**

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Contact us

Take your **sales force** to the next level.
Contact us for a Connect demo.

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Advanced web solutions:
website, portals, eCommerce, b2c,
b2b, b2b2c, marketplace, RM,
integration, SEO, digital marketing



Schedule demo

Authorized Partner

